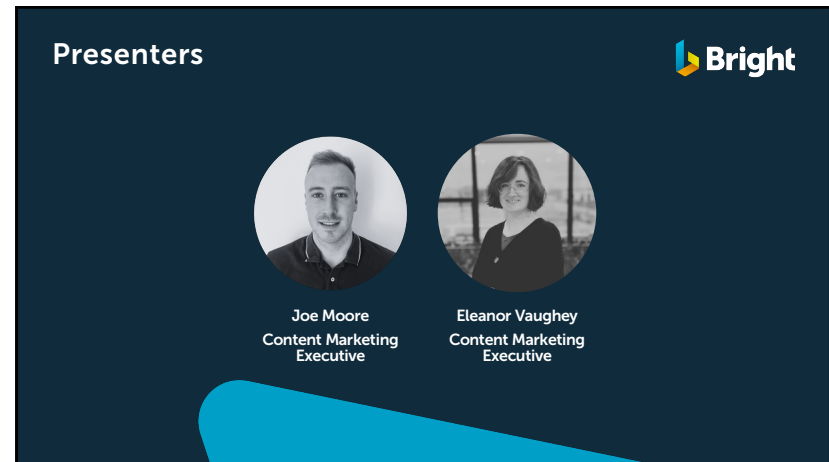




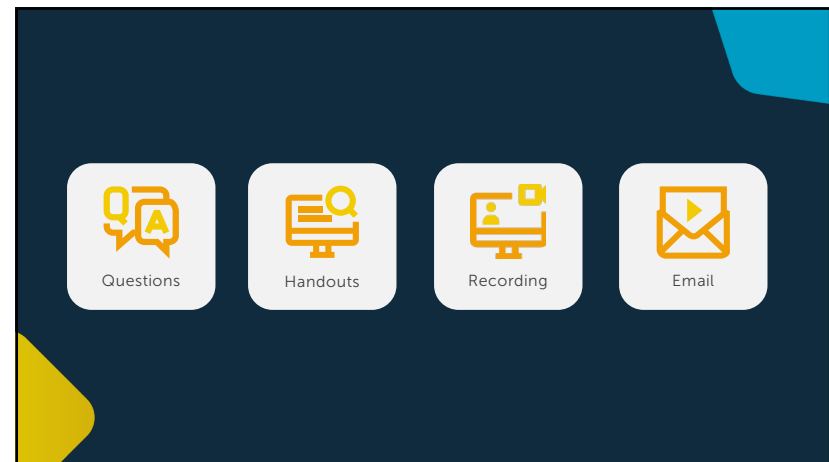
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Accountancy, tax, payroll, proposal, and practice management software

5

Introduction

- › Intelligent automation tools that can streamline manual processes
- › Optimising the value of the services you offer your clients
- › Operate payroll with the highest level of competence
- › Learn the challenges many accountants face when offering payroll services
- › Six payroll tips to help you level up your practice

6

Five common payroll challenges

- › Using inadequate or outdated technology
- › Undervaluing payroll services
- › Ineffective client communication
- › Dealing with payroll errors
- › Difficulties processing client payments

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Using inadequate or outdated technology

Manually transferring data

Individually finalising payroll

Printing employee payslips

Backing up payroll data to an external hard drive

Checking the ages and earnings of staff

8

2. Undervaluing their payroll services

- › Payroll plays a massive role in any business
- › Many accountants forget how important it really is
- › Good payroll services add value to your clients' businesses




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3. Ineffective client communication

- › Producing payroll requires a large amount of information to be generated
- › Hours of chasing, emails and phone calls
- › Requests for payroll data, requests for copies of past payslips or requests to reset employees' emailed payslip passwords




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4. Dealing with payroll errors

Manual processes	Poor communication
↓	↓
Not being paid the proper amount	Not being paid on time




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5. Difficulties processing client payments

- › Time-consuming
- › Many accountants won't offer or outsource this service



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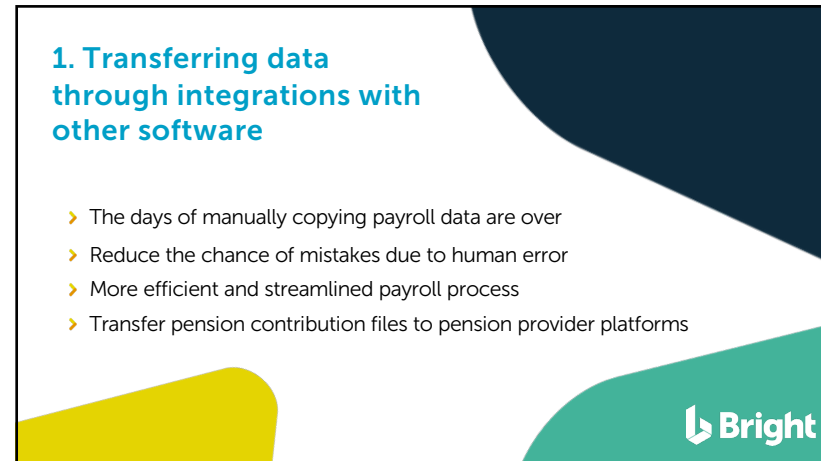
12



Six payroll tips to level up your practice

CPD
CERTIFIED
The City Compliance
Service

13



1. Transferring data through integrations with other software

- › The days of manually copying payroll data are over
- › Reduce the chance of mistakes due to human error
- › More efficient and streamlined payroll process
- › Transfer pension contribution files to pension provider platforms

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14

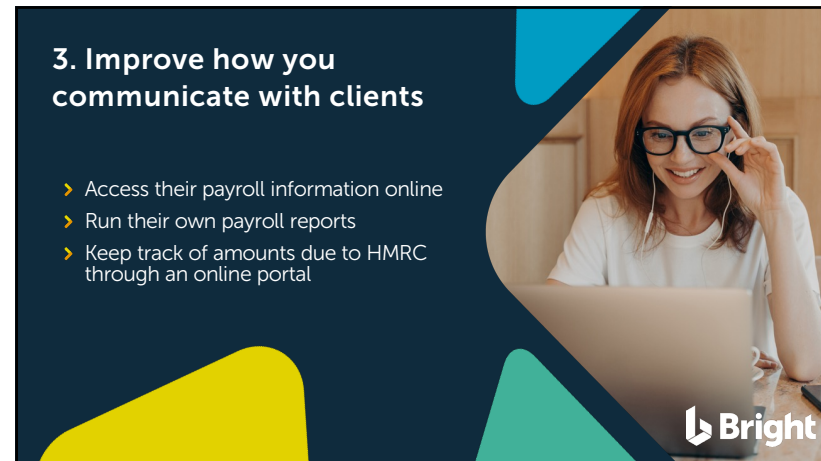


2. A cloud-extension that can save you time and increase revenue

- › Access payroll data online can help you keep up with ever-changing payroll technology
- › A great addition to your practice and the services that you offer
- › Full payslip library where clients can view and download new or past payslips



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3. Improve how you communicate with clients

- › Access their payroll information online
- › Run their own payroll reports
- › Keep track of amounts due to HMRC through an online portal

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4. Price your payroll services for profit

- › Low cost but high value
- › Offering BrightPay Connect as a freebie
- › Customer referral strategy




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5. Processing multiple clients' payroll at the same time

- › Processing payrolls that don't change from week-to-week is inefficient
- › Eliminate repetitive aspects of processing payroll
- › Significantly reduce your manual task load



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6. Easily process client payments

- › Pay employees, contractors and HMRC in as little as 90 seconds
- › Make any last-minute changes
- › Payments can be processed 24/7
- › No longer have to export and upload files



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Process payroll from anywhere



20



Process payroll from anywhere




Access payroll files from anywhere with an internet connection

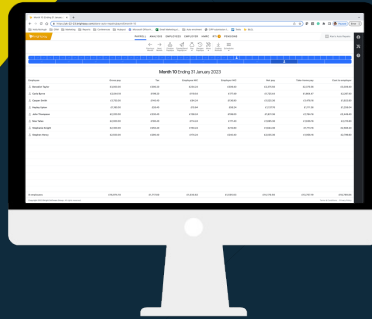
21

Process payroll from anywhere

- › Process payroll from a tab on your browser – no installation needed
- › Access from your laptop or iPad/tablet device


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- › BrightPay in the cloud
- › The same user-friendly interface

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Flexibility, reliability, and advanced security



*"A new software just released to help streamline my firm's admin? Great! Let's have a look."
"Oh, I have to come into the office to use it? Scrap it."*

24

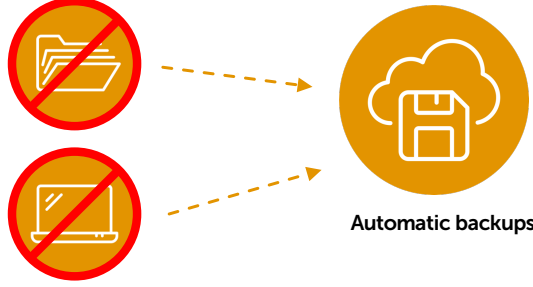
Cyber-attacks



- > In the UK, 4 out of 10 businesses suffered a cyber-attack or data breach in 2021
- > A data breach can cost a business an average of £8,460


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Backup your data to the cloud



Automatic backups

26

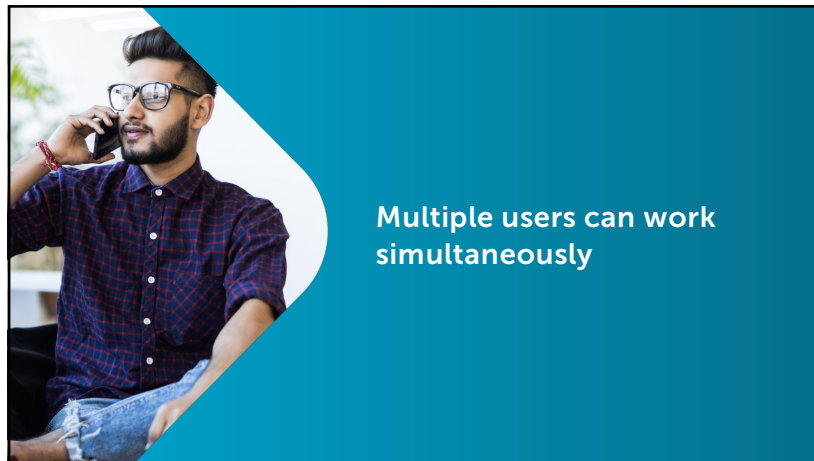


Removes the hassle of maintaining and updating systems

27

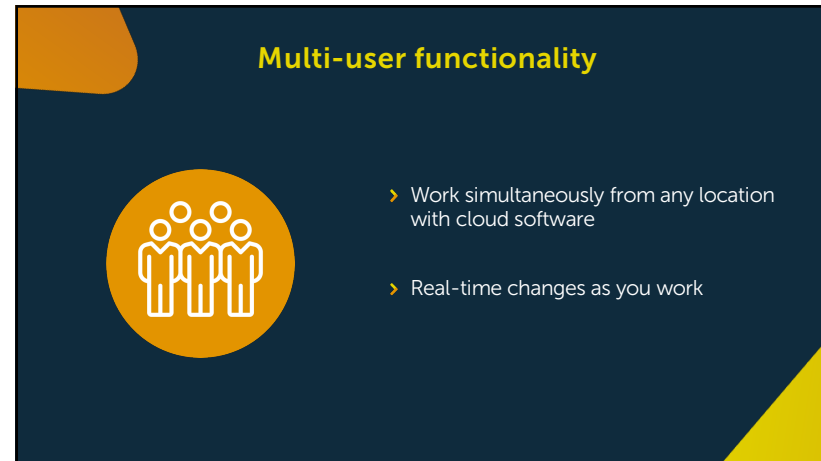
Payroll (desktop)	Payroll (cloud)
<ul style="list-style-type: none"> - Software installation required - Prevent conflicting copies with a version check feature 	<ul style="list-style-type: none"> - No installation – access via a web browser - Changes are made in real-time as you work

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Multiple users can work simultaneously

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Multi-user functionality

- › Work simultaneously from any location with cloud software
- › Real-time changes as you work

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BrightPay's cloud solution: Features roadmap 

Pension APIs <small>(West, The People's Pension, and Smart Pension)</small>	✔	AL entitlement summary/calendar report	★
Batch employee function (pension)	✔	Statutory Pay/Calcs/Schedule	★
Batch employee function (calendar)	✔	SMP/SPP/SAP forms	★
Batch employee function (entering pay)	✔	Modulr	★
Employee self-service portal (read only)	✔	Payroll journals	★
Analysis	✔	Employer calendar	★
Coding notices (search only)	✔	Batch operations for bureaus	★
Coding notices (download)	✔	Importing from other software	★
Importing pay records from a CSV File	✔ <small>(new)</small>		
Import/Update Employees from a FPS	✔ <small>(new)</small>		
Import/Update Employees from a CSV	✔ <small>(new)</small>		
Employee Self Service requests	🟡		

✔ = coming soon 🟡 = working on ★ = will be worked on later

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Question & Answers



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 **Bright**
Simply brilliant software

Practice management and proposal software

 **BrightPropose**
ACCOUNTANCY MANAGER

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