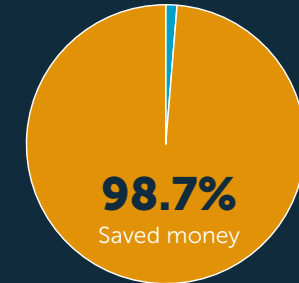## Agenda

1. How API integration can save your practice time
2. Saving time with single director clients
3. Using a cloud extension to automate tasks
4. Getting the client more involved
5. Quantifying the time and money that can be saved
6. A quick demonstration of our time saving features
7. Questions & Answers

Customer satisfaction survey

98%
Saved time

98.7%
Saved money

Bright

Building a picture of our 'average' bureau user

2 payroll processors

25 clients

58 payroll runs a month

700 payroll runs a year

3829 payslips produced a year

Olivia, owner of Smart Accountants

Payroll software integrations

1. Accounting software

2. Pension providers

3. Payment platform
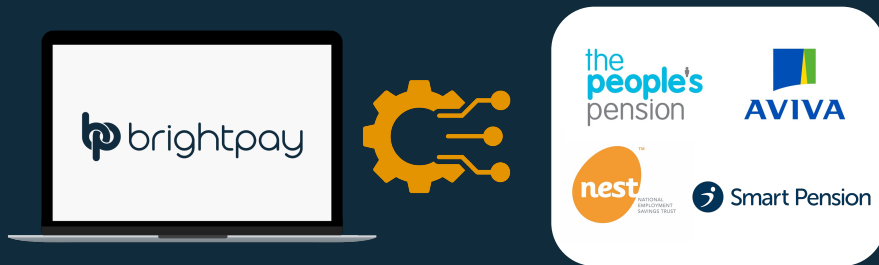
Bright

BrightPay includes integration with...

AccountsIQ   ClearBooks   FreeAgent

= exact   xero   FreshBooks

sage   Twinfield   QUICKFILE

ZOHO   KashFlow   intuit quickbooks

Time savings: Accounting software integrations

16.5 minutes
saved each payroll

16 hours
saved each month

24 days
saved each year

Integrations with pension providers

brightpay

the people's pension   AVIVA

nest NATIONAL EMPLOYMENT SAVINGS TRUST   Smart Pension

Bright

Time savings: Pension provider integrations

8 minutes
saved each payroll

8 hours
saved each month

11.5 days
saved each year

Bright

Integration with payments platform

brightpay

Modulr

Bright

Time savings: Payment platform integration

24.5 minutes
saved each payroll

23.5 hours
saved each month

35.5 days
saved each year

Single director clients

Bright

Time savings: Single director clients

18 minutes
saved each single director payroll

1.5 hours
saved each month

2.5 days
saved each year

Bright

Saving time with BrightPay Connect
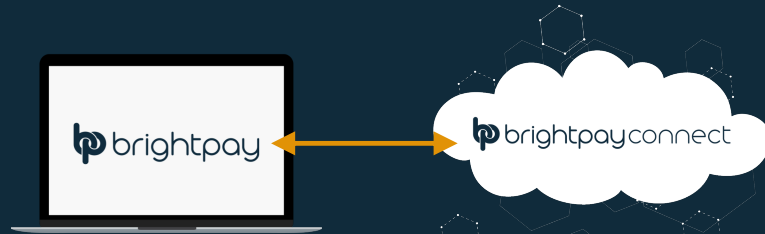
Automatic cloud backup

30 seconds — saved each payroll

30 minutes — saved each month

1 day — saved each year

Automatic payslip distribution

Time savings: Automatic payslip distribution

2 minutes — saved each payroll

2 hours — saved each month

3 days — saved each year

Automatic distribution of payroll reports

Time savings: Automatic distribution of payroll reports

29.5 minutes — saved per client

12 hours — saved each month

18.5 days — saved each year

Client payroll entry

brightpayconnect

Time savings: Client payroll entry

Cut down on emails

Safe and secure

Less chance of mistakes

Bright

Total time savings

brightpay

50.5 minutes
saved each payroll

49 hours
saved each month

73 days
saved each year

Bright

Total time savings

brightpay connect

15 minutes
saved per client

14.5 hours
saved each month

22 days
saved each year

Bright

Total time savings

brightpay   brightpay connect

65.5 minutes
saved each payroll

63 hours
saved each month

95 day
saved each year

Bright

Total money saved using

bp brightpay **bp brightpay** connect

£30

Hourly rate charged
for payroll services

£1057.80

Annual cost of BrightPay
and BrightPay Connect

£21,742

Money that could be
saved each year

Bright